

# Kemedar System Exclusive Partnership Program

At Kemedar, we offer a transformative opportunity for both companies and individuals to engage as exclusive partners in managing one of our specialized systems. This program is designed to forge strong partnerships under a model that not only rewards performance but also encourages deep involvement in the growth and success of the system.

## KEY FEATURES OF THE PARTNERSHIP



### 1. Exclusive Management Rights

As an exclusive partner, you will take full control over all operational aspects of a specific Kemedar system. Your role will involve implementing strategies and managing day-to-day activities to drive growth and enhance user satisfaction within your system.



### 2. Strategic Coordination

Utilize our matrix management approach to ensure your efforts align with the broader goals of Kemedar. You will work in sync with various regional teams, integrating your system's strategies with our global operations to achieve coherence and effectiveness across the board.



### 3. Performance Monitoring and Reporting

Leverage the advanced capabilities of the Kemeodo system to monitor and track the performance of your system. You will regularly report key metrics to Kemedar's country-specific offices, maintaining a high level of accountability that supports operational standards and promotes ongoing improvement.

### 4. Financial Rewards and Equity

Participate in a rewarding profit-sharing model, receiving 30% of the net profits from your system's operations from the outset. Additionally, after an initial period of 30 months, you will begin to accrue equity in the managing company, gaining 1% ownership per month. This aligns your long-term interests with the sustained success of the system.

### 5. Training and Support

Receive in-depth training covering all operational and technical features of the system. Kemedar is committed to providing ongoing support to ensure you are well-equipped to manage your system effectively and meet all performance standards.

### 6. Legal and Operational Authority and Investment

As a key decision-maker for the system, you will have the authority to make significant operational decisions and sign contracts. For partners contributing to the initial investment and capital, a 35% capital ownership equity in the company is assured. Additionally, Kemedar will support fundraising efforts to help secure the financial resources needed for the system's growth and expansion.



# APPLY TO BE EXCLUSIVE SYSTEM PARTNER

"Empower, Engage, Excel: Partner with Kemedar for System Success"

## Matrix Management Structure



### **CORPORATE LEVEL - KEMEDAR COUNTRY OFFICE**

At the top of the management hierarchy, the Kemedar country office oversees all systems through its corporate staff. For instance, the Marketing Director at the corporate office will provide guidance and strategic direction to Marketing Managers across all systems, ensuring consistency and excellence in marketing efforts across the board.



### **EXCLUSIVE SYSTEM PARTNER**

As an exclusive system partner, you will concentrate specifically on your dedicated system. You will lead a team responsible for nationwide operations, focusing solely on the system's needs and potential. You are tasked with reporting to the Kemedar country office and will liaise with franchise owners and area office managers. This role is crucial for integrating global strategies with local execution, ensuring that the system operates smoothly and meets set targets.



### **FRANCHISE OWNERS AND BRANCH OFFICE MANAGERS**

These managers are vital at the local level, handling geographic-specific operations. They report both to the exclusive system partner and the corporate country office, forming a critical link in the operational chain. Their role ensures that local insights and operational challenges are addressed promptly and effectively.

## Financial Terms



### **PROFIT SHARING**

From the outset of this partnership, Partner is entitled to a significant share of the profits generated by the System. Specifically, Partner will receive 30% of the net profits derived from the System's operations. This distribution is intended to reflect the value and effort contributed by the Partner to the success of the System. The net profits will be calculated after deducting all operational and overhead costs associated with the System. Detailed financial statements will be provided to the Partner on a quarterly basis to ensure transparency and accuracy in profit calculations.



### **EQUITY ACCRUAL**

In addition to profit sharing, Partner will also accumulate equity in the company managing the System. This equity accrual process will begin after signing contract and onset of partnership for the initial 30 months of operation, marking the transition from initial stabilization to mature operation. From this point, Partner's equity in the company will increase by 1% per month. This gradual equity accrual strategy is designed to incentivize sustained engagement and performance by the Partner over the long term. By the end of 30 months, depending on the commencement date, Partner could own up to 30% of the company, aligning long-term financial rewards with the continuous success of the System.



# Apply As Kemedar System Exclusive Partner

- This is only for the system exclusive in the country and not for the main offices in the countries.
- This form can be filled by Individuals and companies

Full Name

Phone

Email

Phone has:

WhatsApp  Viber

Type of Application

Company  Individual

Company Name

Foundation Year

Address

**I am interested to get Exclusivity of this system. Please select only one which fit your expertise of you and your company**

(Select One)

- Kemedar  Kemetro  Kemework  Kemereit  Kemedcademy  
 Kemanage  Kemebid  Kemevent  Kemetour  Kemedesigner  
 Kemebuild  Kemeccard  Doringa  Camonea  Kemeppromo  
 Kemeccor  Tarateesh  Cedronella

**About Me:**

Age

Spoken Languages

Computer Skills

Fair  Good  Excellent

Experience in Real Estate

Yes  No

Years of Experience

Experience in Management

Yes  No

Years of Experience

**Field of Current Work**

Signature



# Apply As Kemedar System Exclusive Partner

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## Experiences

## Skills

## Why should Kemedar select you to be Exclusive System Partner ?

## General & Conditions

- I fully understand matrix strategy of management that briefly I will manage all activities of the system and co-ordinate with areas Kemedar offices and franchises to get the best results
- I understand that investors will monitor the company's performance and business through the Kemedoo system, and I will commit to activating all its capabilities
- I understand that Kemedar, through its branch in the country, will be my direct manager, and to it I will submit reports and all the requirements required for the success of the work.
- I understand that working as a exclusive partner is sort of a partnership in exchange for a percentage of the profits and not only in exchange for a fixed salary
- I understand that Kemedar will fully train me on all the system features and details and I will take full care to apply this to the marketing and management of this system
- If I apply as individual, I understand that the percentage of ownership in the established company managing the specified system will not devolve until after 30 months from the start of the company's business in the rate of 1% per month.
- I understand that the new established company will be in the name of the system with shares and ownership sharing
- I understand that kemedar can help in fundraising process for that new company and investor will have equity percentage from the company. If I will handle the investment and capital, I will get Capital ownership equity which around 35% of the company
- I am legally qualified to sign contracts.
- I am attaching all supportive documents as my CV, Company documents, Passport and ID, Address proof,..etc

Signature

